



Europass Curriculum Vitae

Personal information

First name(s) / Surname(s) **BOGDAN SOARE**
Address(es) Str. Constructorilor, Bl. 1D, Sc. B, Et. 3, Ap. 13 Slobozia, Ialomita
Telephone(s) 0243236516 Mobile: 0722335770
E-mail bogdan.soare@monsanto.com , bogdansoare76@yahoo.com
Nationality Romanian
Date of birth 16.04.1976
Gender M

Desired employment / Occupational field

Work experience

Dates	1999-2002
Name and address of employer	SC Kiskun Romania SRL
Occupation or position held	Regional Sales Manager Kiskun Romania
Main activities and responsibilities	Promoting and selling the company's products, planting experimenting plots, follow-up on the unrolling of the contracts.
Type of business or sector	Agriculture
Dates	2002-2003
Name and address of employer	SC AGROSOAR SRL Slobozia
Occupation or position held	Executive Manager
Main activities and responsibilities	The company had on lease 1500 Ha of arable land and my main responsibility was to follow the economic flow. Also, i was in charge of maintaining and handling the relationship with the clients and the suppliers; acquisitions, selling the products and the relationship with the banks.
Type of business or sector	Agriculture
Dates	2003-2005
Name and address of employer	SC Romagrochim SA Slobozia
Occupation or position held	Regional Sales Manager
Main activities and responsibilities	Selling the company's products, signing the commercial contracts and follow up in their unrolling; establishing the product demand for supplying, maintaining the relationship with the clients and the suppliers
Type of business or sector	Trades with agriculture inputs

Dates	1.05.2005-22.08.2005
Name and address of employer	US Embassy department for agriculture (USDA)
Occupation or position held	Consultant in agriculture
Main activities and responsibilities	Consultancy offered to the farmers in order to set up "The association of the farmers that plant genetically modified soy". I have organised meetings with the farmers in all soy planting areas, together with Monsanto and Pioneer in order to set up the above mentioned association.
Type of business or sector	Agriculture
Dates	22.08.2005-1.10.2009
Name and address of employer	S.C. Monsanto Romania SRL, Bucuresti
Occupation or position held	Regional Sales Manager
Main activities and responsibilities	Selling the company's products, signing the commercial contracts and follow up in their unrolling; managing a team of 8 sales reps.
Dates	1.10.2009-present
Type of business or sector	Inputs for agriculture
Name and address of employer	S.C. Monsanto Romania SRL, Bucuresti
Occupation or position held	National Sales Manager
Main activities and responsibilities	Preparing the strategy and the tactical plan according to which we will develop the business; preparing the budget; maintaining the relationship with the distribution network as well as the one with the other departments from the company both in Romania and abroad.

Education

Name and type of organization providing education and training	Agronomy College 2009 - 2010 Craiova(Romania)
Title of qualification awarded	Master "Integrated Strategies for weed control that do not pollute"
Name and type of organization providing education and training	Craiova University, Agronomy College Craiova (Romania)
Dates	2004-2009
Title of qualification awarded	Agricultural Engineer
Name and type of organization providing education and training	" Grup scolar Alexandru Ioan Cuza " Slobozia , Ialomita Computer programmer analyst
Dates	2000-2004
Title of qualification awarded	

Training

2005 –Course "Traceability, labeling and placing the genetically modified plots" Madrid, Spain
2006 – Course "Selling and negotiating" Bucuresti ,Romania
2007 – Course " the 7 skills" Bucuresti, Romania
2008 - Course "Managing Human resources, recruiting and selection" Barcelona, Spain
2009 – Course " Discovering talents and abilities" Prague, Cehia
2010- Course " Advanced techniques of sales and negotiation" Ocna Sibiului, Romania

Mother tongue(s) **Romanian**

Other language(s)

Self-assessment

European level ()*

engleza

italiana

Understanding		Speaking		Writing	
Listening	Reading	Interactive	Free		
Advanced	Advanced	Advanced	Advanced	Medium	
Medium	Medium	Medium	Medium	Medium	

Social skills and competences

Communication skills, PC knowledge, management skills

Organisational skills and competences

Responsibility, team spirit

Hobbies

Travelling, fishing,

Driving licence

Cat.B, May 1994

Additional information

Soare Bogdan 0722340147